



**ENTERPRISE GREECE**  
INVEST & TRADE

# Investment incentives for new businesses

# Why Greece?

## LOCATION DRIVERS

- **Geostrategic location of the country**
- **Availability of multilingual human capital**
- **Competitive wage rates**
- **Advantageous framework**
- **Telecommunications & Broadband infrastructure**
- **Low cost real estate property market**
- **Excellent climate & living environment**
- **An EU member country enjoying stability, security & prosperity**

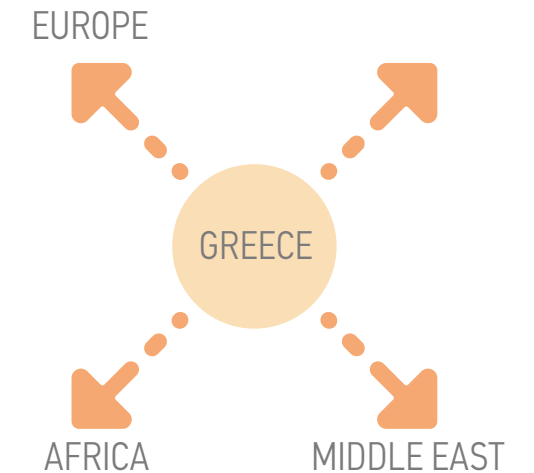
## Geographic position



### Flight time from Athens to (app.):

NEW YORK, 10 HOURS  
LONDON, 3.5 HOURS  
BRUSSELS, 2.5 HOURS  
MOSCOW, 3 HOURS  
DUBAI, 4 HOURS  
BEIJING, 8.5 HOURS

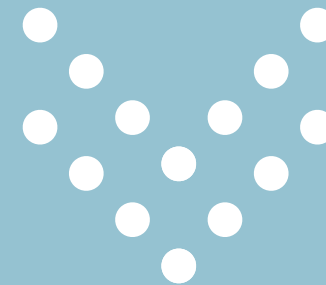
STRATEGICALLY POSITIONED  
AS THE GATEWAY TO 3 CONTINENTS  
IN A TIME ZONE (+/- 2H) GREECE COVERS:  
2bn people (30% of global population)  
25% of GDP



# Funding Tools for New Businesses

## GENEROUS INCENTIVES THROUGH VARIOUS SCHEMES

01. Investment Incentives Law
02. Incentives for SMEs - Partnership Agreement (PA) 2014-2020
03. Incentives for Strategic Investments - Fast Track Law
04. Investment Incentives for the creation of new jobs
05. Investment Incentives for R&D Projects
06. E-mobility incentives
07. Incentives for Intra Group Service Centers
08. Investment Incentives for Technology driven SMEs
09. Various tax incentives
10. Investment Financing
11. International Organizations' Support to Greek Investments



# Investment Incentives Law

## Aid Schemes

- 1) TAX EXEMPTIONS
- 2) CASH GRANTS
- 3) LEASING SUBSIDIES
- 4) WAGE COSTS SUBSIDY
- 5) STABLE CORPORATE TAX RATE FOR 12 YEARS
- 6) FINANCING OF BUSINESS RISK THROUGH LOANS OR EQUITY
- 7) FAST TRACK LICENSING

## State Aid percentages:

- ❖ The amount of state aid for regional development ranges from 10% to 55% of expenditure, while the state aid for specific types of expenditure (start-up costs, consulting costs, innovation costs, etc.) can reach 80% of expenditure.
- ❖ The total amount of state aid for each single investment plan is limited to EUR 5 million. State aid provided is limited to EUR 10 million for each single beneficiary and up to EUR 20 million for a group of companies, subject to the restrictions.

Percentages depend on the size of the company and the region of the country in which the project will be implemented.

All aid schemes are provided individually or in combination and they are calculated cumulatively for the determination of the total aid.

## Beneficiaries and Eligible costs

### Beneficiaries of included investment projects

1. Enterprises established or having a branch in the Greek territory at the time of start of works of the investment project in one of the following forms:
  - ▶ **Personal company**
  - ▶ **Trading company**
  - ▶ **Cooperative**
  - ▶ **Social Cooperative Enterprises of Law 4019/2011 (A' 216),**
  - ▶ **Agricultural Cooperatives, Producers Groups**
  - ▶ **Rural Partnerships of Law 4384/2016**
  - ▶ **Companies under establishment or merging companies, with the obligation to have completed the publicity procedures before the start of works of the investment project**
  - ▶ **Joint ventures registered with the General Commercial Registry**
  - ▶ **Public and municipal companies and their subsidiaries not serving the public purpose, not being exclusively assigned by the State to provide services and not funded by public funds for the period of compliance with the long-term obligations**
2. Enterprises established or having a branch in the Greek territory at the time of start of works of the investment project.

### Eligible Costs

- Capital expenditure in tangible assets
- Capital expenditure in intangible assets
- Wage cost of new jobs created as a result of the implementation of the investment project
- Investment costs for consultancy in favor of SMEs
- Start-up costs for small and micro enterprises under establishment
- Innovation costs for SMEs
- Costs for process and organizational innovation for SMEs
- Expenditure on innovation clusters
- Investment costs for energy efficiency measures
- Investment costs for high-efficiency cogeneration from renewable energy sources
- Costs for energy production from renewable sources
- Costs for the installation of energy efficient district heating and cooling
- Costs for remediation of contaminated sites

01.01.2017 – 31.12.2020

Period extended until 31/12/2021

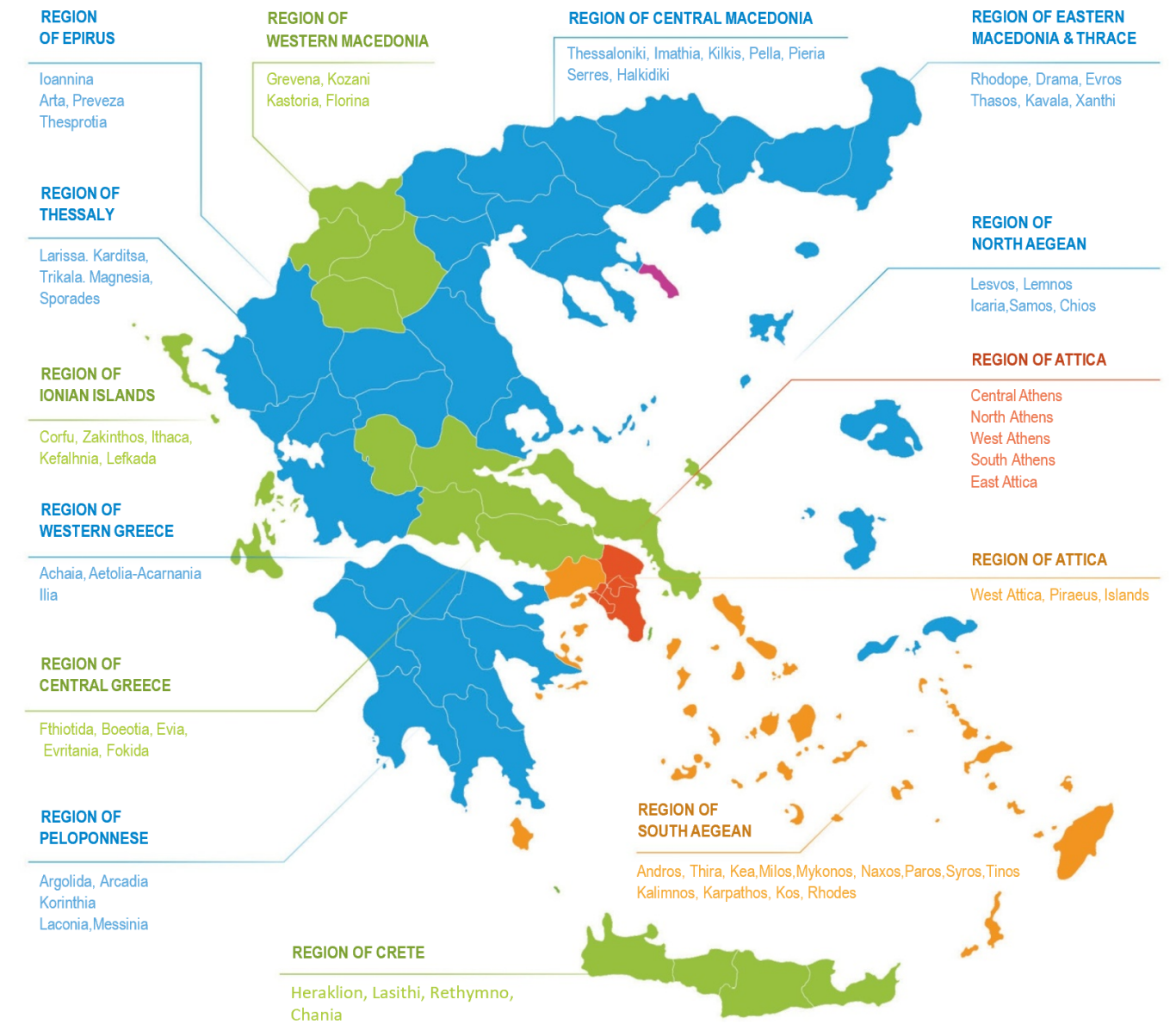
LE: Large Enterprises

ME: Medium Enterprises

SE: Small Enterprises

● LE: 35%	⋮ ME: 45%	⋮ SE: 55%	⋮
● LE: 25%	⋮ ME: 35%	⋮ SE: 45%	⋮
● LE: 20%	⋮ ME: 30%	⋮ SE: 40%	⋮
● LE: 10%	⋮ ME: 20%	⋮ SE: 30%	⋮

## Regional state aid map in Greece





## Forms of aid

### Tax Exemption

- The beneficiary is entitled to a tax exemption after an audit and approval of the implementation of 50% of the budget for the investment plan and the beneficiary has made its entire own capital contribution.

### Cash Grant

- A beneficiary will be entitled to a cash grant equal to 50% of the total approved grant following the audit and approval of implementation of 50% of the investment plan budget and if the beneficiary has made its full capital contribution. The remaining 50% will be provided when the investment plan is completed and productive operations commence.

### Leasing Subsidy

- The first payment of the leasing subsidy will be made after the state auditors certify that all of the leased equipment has been installed according to the lease agreement.
- The leasing subsidy will be paid every six months following the payment of the lease installments by the beneficiary. The subsidy may not exceed 60% of the approved amount before the completion of the investment plan and the commencement of productive operations.

### Wage Subsidy

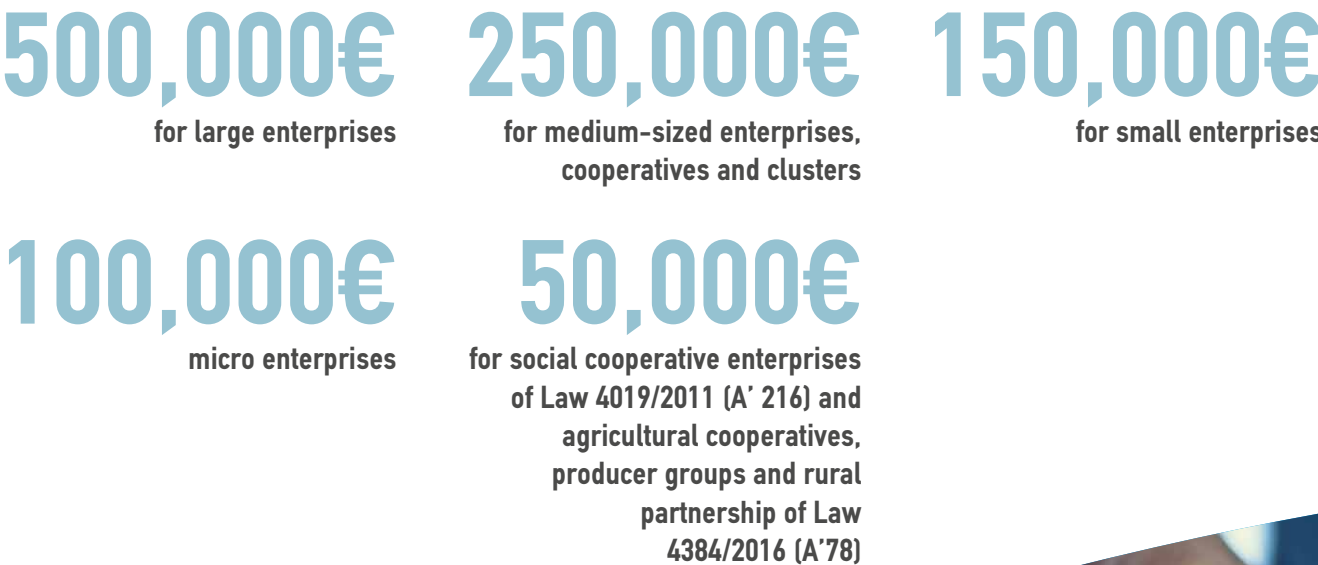
- The payment of the subsidy will commence after the state auditors certify that the relevant new employment has been created. The subsidy will be paid every six months following the payment of the relevant salary costs by the beneficiary in accordance with approved state aid rates, and up to 60% of the approved amount before the completion of the investment plan and the commencement of productive operations.

All aid schemes are provided individually or in combination and they are calculated cumulatively for the determination of the total aid

## Terms & Conditions of Inclusion

Own participation in the investment cost either through own resources or by external financing must be at least twenty-five percent (25%) of the total investment cost without containing any state aid, public support or provision.

The minimum threshold for inclusion of investment projects in the incentives schemes of the law is defined by the size of the aid beneficiaries as follows:



# Incentives for SMEs - Partnership Agreement (PA) 2014-2020 Upcoming PA 2021-2027

## Incentive Schemes through the Partnership Agreement 2014-2020

The **PA (Partnership Agreement for the Development Framework) 2014-2020** constitutes the main strategic plan for growth in Greece with the contribution of significant resources originating from the **European Structural and Investment Funds (ESIF)** of the European Union.

### Financing priorities

- Enhancing business competitiveness and extroversion, shifting to qualitative entrepreneurship spearheaded by innovation and higher domestic added value
- Development and utilisation of human resource abilities – active social inclusion
- Protection of the environment – Transition to a more environmentally friendly economy
- Development – modernisation – completion of infrastructures for economic and social growth
- Improvement of the institutional capacity and the efficiency of public administration and local government

The objectives of the European Structural and Investment Funds of the European Union, which co-finance the Partnership Agreement (PA) 2014-2020, are implemented through **Operational Programmes**.

**The 2014-2020 PA comprises 20 Programmes, of which 7 are Sectoral and 13 Regional:**

- The **Sectoral Programmes** pertain to one or more sectors, with nationwide geographical scope.
- The 13 **Regional Operational Programmes (ROPs)**, one for each Greek Region, contain actions of regional scope.



## Upcoming Partnership Agreement 2021-2027

Following the conclusions of the European Summit held on 17-21 July 2020, the orientation of the Cohesion Policy for the upcoming Partnership Agreement 2021-2027 is formed by:

- The need to deal with the crisis and aim at a quick financial recovery.
- Its role in reducing inequalities between the Regions in the European Union, yet with a view to support the broader goal of a green, digital and resilient Europe.
- The direct connection with the European semester and the proposed reforms envisaged by it, as well as the strategies for optimal economic governance, an effective implementation rule of law and the European Pillar of Social Rights.

## Policy Objectives

**The five new policy objectives adopted for the new period, are as follows:**

1. A smarter Europe through the promotion of an innovative and smart economic transformation
2. A greener Europe with low carbon emissions by promoting equitable clean energy, green and blue investments, cyclical economy, climate change adaptation, risk prevention and management
3. A more interconnected Europe through enhanced mobility and regional interconnections
4. A more social Europe through the implementation of the European pillar of social rights
5. A citizen-oriented Europe through the promotion of sustainable and integrated development of urban, rural and coastal areas, as well as by supporting local initiatives





# Incentives for Strategic Investments – Fast Track Law

## Quantitative features to be classified as a strategic investment (Law 4608/2019)

CATEGORY	CRITERIA Total Budget / Annual Work Units	INCENTIVES
STRATEGIC 1	≥100m€ ≥40m€ + ≥75 AWU	Spatial Planning, Tax Exemptions and/or Fast Licensing
STRATEGIC 2	≥30m€ + ≥50 AWU Investments located into industrial & Business Parks ≥25m€ + ≥50 AWU	Fast Licensing and/or Tax Incentives, Subsidising Expenses
EMBLEMATIC	Investments implemented by Emblematic Entities + sustainable investments No limits Investments in the Sectors of industry and/or Tourism ≥220m€ + ≥200 AWU	Spatial Planning, Tax Incentives, Fast Licensing, Subsidising Expenses
FAST LICENSING INVESTMENTS	≥20m€ + ≥30 AWU	Tax Exemptions and/or Fast Licensing
PCI and PPP	PCI and PPP Investments No Limits	Tax Exemptions and/or Fast Licensing

## Investment Incentives (Law 4608/2019)

INCENTIVES 4608/2019		
SPATIAL	SSSDP Special Strategic Spatial Development Plans	
	Forced expropriation of land assets (up to 3% of the under development land surface)	
TAX	Stabilization of Taxation rate	
	Tax exemptions based on the EU Regional State Aid Map for Greece or on ad-hoc approval by the EU <b>OR</b>	
	Acceleration in the depreciation of fixed assets	
FAST LICENSING	45 calendar dates for permits/approval	
SUBSIDISED EXPENSES	Financial Aid for recruitment of disadvantaged workers <b>max 5m€</b>	
	Aid for R&D	<b>Industrial Research max 20m€</b> <b>Experimental projects max 15m€</b> <b>Feasibility studies/ Research preparation max 7.5m€</b>



## Investment Incentives for the **creation of new jobs**

### Hellenic Manpower Employment Organization Grants Schemes I

## “Business Grants Program for the employment of **3,500 unemployed aged 22–29** with emphasis on **graduates of higher education institutions in science and technology**”

Beneficiaries are all companies or employers regularly engaged in economic activity throughout the country. A prerequisite for the inclusion of a company in the program is not to have reduced its staff during the last quarter prior to the date of submission to the program.

**The new employees must be Greek or EU citizens, or third country citizens with a residence permit which is valid for at least as long as the program is open.**

**The incentive consists of 75% subsidy of the wage and non-wage cost (salaries and social contributions) of new employees recruited, for:**

- ❖ **10 months following the recruitment of young unemployed people, aged  $\geq 22$  and  $\leq 29$ , for up to €750/month, registered with OAED for at least 1 month prior to their appointment by the local OAED office.**
- ❖ **Wage and non-wage costs include gross actual monthly earnings and contributions borne by the employer. The Christmas and holiday benefits are included as well.**

## Hellenic Manpower Employment Organization Grants Schemes II

“Business Grants Program for the employment of **3,500 unemployed** aged **22-29** with emphasis on **graduates of higher education institutions**”.

The purpose of the program is to create new, full-time jobs, through the recruitment of 3,500 unemployed young people aged 22-29, with emphasis on graduates of higher education institutions.

The incentive consists of **75% subsidy** of the wage and non-wage cost (salaries and social contributions) of new employees recruited, for 10 months following the recruitment .

Business Grants Program for 3,000 unemployed young people, aged 18-30 in the Regions of Central Greece, North Aegean, Thessaly and Eastern Macedonia and Thrace.

The purpose of the program is to enhance young people’s access to the labor market through gaining professional experience and tackling workforce leakage.

The duration of the program is 7 months and the Hellenic Manpower Employment Organization (OAED) will pay monthly compensation equal to the minimum monthly salary (full social contributions) and proportion of Christmas, Easter allowance and holiday allowance.

### Business Grant Scheme for the employment of higher education graduates in Smart Specialization (RIS3)

The “Business Grant Scheme for the employment of 5,200 unemployed aged under 39, higher education graduates in smart specialization (RIS3) and productive activities” scheme is targeted to companies in selected sectors of the Greek Economy:

- Information and Communication Technology
- Manufacturing and Industry
- Materials and Construction
- Transport & Supply chain (logistics)
- Energy
- Life Sciences and Healthcare
- Environment and sustainable development
- Culture, tourism and creative industries
- Scientific Research and Development

Apart from the above sectors, beneficiaries of the program are also to companies **engaged in any type of activity, provided that they create new jobs for technology experts.**

#### What is funded:

**60% subsidy** of wage and non wage cost of new employees recruited, who must be aged under 39, graduates of higher education institutions in the academic and technological field and registered with the Hellenic Manpower Organization (OAED).

The incentive shall be granted for 15 months following their recruitment.

### Investment Incentives (Law 4608/2019)

Tax deduction under Law 4172/2013 (A’ 167) Article 71D

Employer’s contributions for the creation of new jobs for dependent, full-time employment for any person aged up to 30 years or long-term unemployed registered with the Hellenic Manpower Employment Organization are deducted from the company’s gross revenues increased by 50%, and up to 14 times the minimum base salary, for the year of their recruitment and for the next four consecutive years provided that the average number of employees and the salary expenses of each year have not decreased compared to the previous year.

Reduced main pension contributions (D 15 / D’ / 3220 / 72, B’ 681)

Employee’s main pension contribution paid by the employer for any employee aged under 25 years is reduced by 6.66% on the gross wage or salary irrespective of their amount.

# Investment Incentives for R&D projects

## Single RTDI State Aid Action “Research-Create-Innovate” (I)

**Greece actively supports projects in RDTI** under the investment incentives scheme “RESEARCH – CREATE – INNOVATE”. The program was announced by the competent Ministry of Education and Research.

The research projects supported shall concern either individual enterprises or groups of enterprises or business partnerships with research organizations and shall fall into Greece’s strategic priority areas:

- Materials – Constructions (mainly constructions)
- Tourism, Culture & Creative Industries
- Agri-Food & Food Industry
- Environment & Sustainable Development
- Health & Medicines, Transportation & Supply Chain
- Energy
- Information & Communication Technologies

### The Action shall include four interventions:

- I. Enterprise Research and Development**
- II. Business Partnerships with Research Organizations**
- III. Exploiting Research Outcomes**
- IV. Seal of Excellence for business**

### Beneficiaries

- a) Individual companies
- b) Group of companies
- c) Partnerships between companies & research organizations



## Single RTDI State Aid Action “Research–Create–Innovate” (II)

CATEGORIES OF INTERVENTIONS	TOTAL BUDGET	NATURE OF SUPPORT/ INTENSITY IN %	ELIGIBLE EXPENSES
INTERVENTION I Business Research & Development	≥600,000 Euro	Subsidy from 25% to 80% *	Personnel cost  Instruments and equipment, buildings and land
INTERVENTION II Business Partnerships with Research Organizations	≥1 M Euro	Subsidy from 25% to 100%	Contract research and patents  Conduct a Feasibility Study
INTERVENTION III Exploitation of Research Results	≥2 M Euro	Subsidy from 25% to 70%	Innovation (for SMEs only)  Participation in trade fairs (for SMEs only)
INTERVENTION IV Seal of excellence for SMEs	Approved max. budget by HORIZON 2020	Subsidy from 35% to 70%	Operating expenses (and indirect costs of 15%) of eligible direct staff costs)

\*The amount of subsidy is determined by the type of research and the size of the company

## Tax Incentives for R&D

On the basis of the Greek Tax Code 4172/2013, as amended

### Tax Incentive for R&D Activity – Super deduction

R&D expenses are certified each year by the Research and Development (R&D) General Secretariat for Research and Technology (GSRT) and are deducted at the time of their realization from legal entities’ gross income, incremented by 100%. The increased deduction of R&D expenses applies as of 01.09.2020.

### Patent Box Regime

Business profits from the selling of products for the production of which an internationally recognized patent in the name of the company was used, are exempt from income tax for three fiscal years starting from the year in which they were first realized.



# E-mobility incentives

## Incentives for e-mobility (Region of Western Macedonia and Regional Unit of Arcadia)

### Type of incentives



Reduced tax rate by 5% for 5 profitable years

Reduced employer contributions during project construction phase

CAPEX deduction from gross income increased by 15%

Fast track licensing

### E-Produce program coming up soon through the RRF...

**Investments supported:**  
Those related to the installation of e-mobility production units



Designed to operate supplementary to the existing financial instruments (Development Law and Strategic Investments)



**Incentives under planning:**  
- Cash grants  
- Tax reliefs/exemptions  
- Wage costs  
- Favorable loans



**Expected program activation through a Call:**  
Q3 2021  
**Submission period:**  
To be open until end of 2023



**Budget: €190 million Euros**



The program is to include emblematic investments excluded from the General Exemption Regulation and the Regional Aid Map framework

# Investment Incentives for Intragroup Service Centers

## Benefits to Intra-group service centers

**The following benefits are provided to intra-group service centers, as defined by Law 3427 / 2005:**

- ▶ Flexibility with regards to the type of the business entity, which can be established either as an office or branch of a foreign company or as a domestic company
- ▶ Simple, fast and transparent licensing process, through a ONE-STOP-SHOP service
- ▶ Legal certainty with pre-defined profit margin on costs, set separately for each company in accordance with the OECD instructions for intra-group transaction charges and updated every five years
- ▶ Residence and work permits for its foreign staff



Beneficiaries

**Foreign companies** established in Greece in order to provide exclusively to their central offices or to their associated enterprises, within the meaning of article 2 of L. 4172/2013 (A'167):

- 01. Consulting services
- 02. Centralization of accounting services
- 03. Quality control of production, products
- 04. Procedures and services
- 05. Preparation of studies, designs and contracts
- 06. Advertising and marketing services
- 07. Data processing
- 08. Receipt and supply of information
- 09. Research and development services
- 10. Software development, computer programming and support of computer systems
- 11. Storage and management of files and information
- 12. Supplier, customer and supply chain management excluding performance of transportation with own means
- 13. Management and training of human resources
- 14. Computer-based call center activities and computer-based telephone information

Investment Incentives to SSCs and BPOs L.3427/2005, Part II

NATURE OF INVESTMENT INCENTIVES	ELIGIBLE EXPENSES
Job Creation Cash Grants	50% <b>subsidy</b> of the total wage cost for the first 12 months following recruitment, up to the amount of 35,000 per employee for a twelve-month employment
Capex Funding	50% of the expenditures for the purchase of ICT software and equipment directly related to the new activity, up to a cost of €400,000
Employer Training Grants	50% of the expenditures for training programs up to the amount of €3,000,000
RDTI Grants	Subsidies ranging from 25% to 50% (forthcoming) of a)personnel costs; b) costs of buildings and equipment; c) costs of contractual research and consulting services ; d) additional overheads and other operating expenses ; e) costs for feasibility studies Note: The Ministerial Decision for these grants is currently pending and expected to be released



# Investment Incentives for Technology driven SMEs

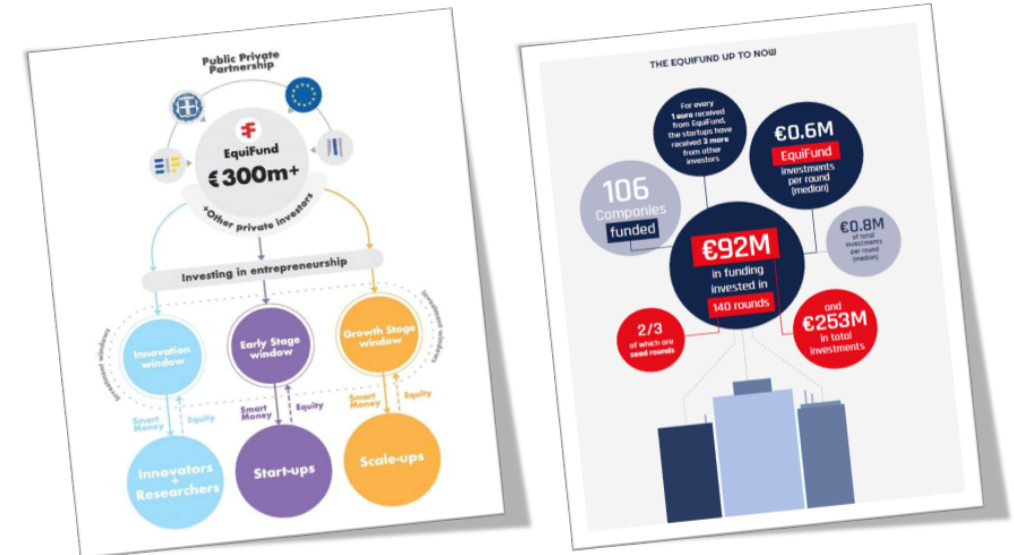
## EquiFund, a private equity and venture capital ecosystem for SMEs



**EquiFund** is an initiative created by the Hellenic Republic in cooperation with the European Investment Fund (EIF). It is advised independently by the EIF. EquiFund is co-financed by the EU and national funds, as well as funding from the EIF. The European Investment Bank has joined the existing cornerstone investors through the European Fund for Strategic Investments, the core of the so-called 'Juncker Plan.' Strategic Partners such as the Onassis Foundation and the National Bank of Greece have also committed to several of the EquiFund supported funds.

**EquiFund** will pave the way for unleashing the social and economic wealth-creation of young talented human capital in Greece and its diaspora.

## Equifund as a key funding tool



## Other Funding Tools

**ELEVATE  
GREECE**  
national startup point

Startups that have enlisted on the registry of Greece's national start-up entity Elevate Greece, will be able to apply for 60 million euros in funding for working capital in the form of non-repayable grants.

2nd Call/2021

Apply by July 30, 2021 through the following link: <https://registry.elevategreece.gov.gr/call/6077605df32be/#>

## Other Funding Tools

Another alternative source of funding is the **EU Horizon 2020** project which includes ICT actions of **€9 billion**. The Commission has published its proposal for **Horizon Europe 2021-2027**, an ambitious **€100 billion** research and innovation programme that will succeed Horizon 2020.

The **Digital Single Market** – one of the EU's priorities – holds out significant prospects: it is expected to have a beneficial impact, both directly, through infrastructure investments totalling **€21.4 billion**, and indirectly, as according to estimates the **Digital Single Market** should contribute **€415 billion** per year to the European economy.

Source: NBG, Survey of Greek SMEs: IT clusters and tech startups



# Various tax incentives

## Various tax incentives I

TAX INCENTIVES FOR ANGEL INVESTORS	NON-DOM REGIME FOR HIGH-NET-WORTH INDIVIDUALS	NEW TAX REGIME FOR FOREIGN RETIREES
<ul style="list-style-type: none"><li>Individuals will have the right to deduct an amount equal to 50% of their contribution from their taxable income in the fiscal year in which this contribution took place</li><li>This incentive applies to capital contributions made via a bank deposit of up to €300,000 per fiscal year, which are invested in up to 3 different start-up companies with a maximum investment of €100,000 per start-up company (Law 4712/20, article (70A) in Greek Income Tax Code)</li><li>These incentives apply to those investing in the startups registered with Elevate Greece</li></ul>	<p>A new non-dom regime is introduced, providing for an alternative way of taxing income derived abroad for individuals transferring their tax residence to Greece (non-dom), subject to the following conditions:</p> <ul style="list-style-type: none"><li>taxpayers were not Greek tax residents for the previous 7 of the 8 years prior to the transfer of their tax residence to Greece, and</li><li>it can be proved that they invest at least EUR 500,000 in real estate, businesses, or transferable securities or shares in legal entities based in Greece, either themselves or their relatives (i.e. spouses and those in the ascending or descending line), or through a legal entity in which they hold the majority of the shares</li></ul>	<ul style="list-style-type: none"><li>A new provision is introduced with effect for fiscal years starting as of 1.1.2020 onwards for individuals earning pension income from abroad, who transfer their tax residence in Greece and choose to be subject to an alternate tax regime regarding the taxation of their foreign income in Greece. These are taxed with a 7% flat income tax for their income obtained abroad</li><li>In order for someone to be eligible they need to satisfy the following conditions:<ul style="list-style-type: none"><li>i) they have not been Greek tax residents for the previous 5 of the last 6 years before the transfer of their tax residence to Greece and</li><li>ii) they relocate from a country with which Greece has a valid agreement concerning administrative cooperation on tax issues</li></ul></li></ul>

## Various tax incentives II

### CAPITAL GAINS TAX

Tax on capital gains from the transfer of immovable property (real estate) is further suspended by three (3) years, i.e. until 31.12.2022.

### VALUE ADDED TAX (VAT)

- ▶ The imposition of VAT on the transfer of new buildings is suspended until 31.12.2022 through the filing of an application by the constructor. In such cases the relevant Real Estate transfers will be subject to Real Estate Transfer Tax. The right to deduct the input VAT related to respective construction expenses is also suspended.
- ▶ Pharmaceutical products for human medicine (TARIC code 3002), which were subject to the reduced VAT rate of 13% up to now, are transferred to the super reduced VAT rate of 6%.

## Various tax incentives III

### FAMILY OFFICES

- ▶ Law 4778/2021 introduced a new legal framework, in force from the tax year 2021 onwards, which provides incentives for the establishment of special purpose family property management companies (family offices) in Greece.
- ▶ The gross income of family offices is determined by the cost method (including all types of expenses and depreciation, except income tax) plus a profit margin of 7%, while the tax is calculated at the current rate.

### DIGITAL NOMADS TAX SCHEME

- ▶ Greece enacts a new alternative taxation regime for individuals to attract foreign employees, according to which, the individual gets an exemption from income tax and the special solidarity contribution at 50% of his employment income/income from individual business activity earned in Greece during the tax year. This is valid for 7 years.





# Investment Financing



## Entrepreneurship Fund II

The **Business Financing Action of the Entrepreneurship Fund II (TEPIX II)** is managed by ETEAN SA aims to promote entrepreneurship, facilitate access to financing for micro, small and medium sized enterprises and enhance investment activity in the country.

The Action offers financing for working capital needs and/or investment loans with preferential pricing terms as 40% of the loan is funded by the Entrepreneurship Fund II and is interest-free. Partner banks participating in the program contributing 60% of the capital of each loan.

BENEFICIARY COMPANIES
SMEs regardless of the operation manner they choose to follow (independent, associated or related company)
Companies with eligible NACE Codes
Companies that don't have outstanding tax or social insurance obligations
Companies that are registered, operate and invest in Greece
Companies that do not exceed the highest amount and are active in eligible economic sectors as defined by the de minimis Regulation
Companies that have received a guarantee from the Hellenic Fund for Entrepreneurship and Development (ETEAN SA) for programs that have been concluded or are still ongoing and keep updated guaranteed loan liabilities

WHAT IS FUNDED	FINANCING AMOUNT	DURATION
Investment plans	€ 25,000 to € 1.500,000	5 to 10 years with a grace period up to 2 years
Working capital	€ 10,000 to € 500,000	Up to 5 years with a grace period up to 6 months

## Hellenic Development Bank (L.4608/2019, A66)

The Hellenic Development Bank SA (HDB) was established by Law 4608/2019 (Government Gazette A' 66/25.4.2019) and is the successor of the Hellenic Fund for Entrepreneurship and Development (ETEAN SA). is the only 100% state backed financial intermediary in Greece, at the supervision of the Bank of Greece, which is functioning in reciprocity with the Greek banking sector. It seeks to harmonize EU regulation and local banking practices for the benefit of the national MSMEs, through the provision of low –cost financing solutions for business entities with limited access to customary bank financing.

HDB's corporate mission is to actively support SMEs by issuing loans to enterprises from various ETEAN Funds and from projects co-funded by the European Union. Lending is indirect through banks, investment funds and other financing entities.

Source: Law 4608/2019, Hellenic Development Bank and attraction of strategic investment and other provisions



**HDBI**

HELLENIC DEVELOPMENT  
BANK OF INVESTMENTS



# International Organizations' Support to Greek Investments

## EIB, Juncker Plan and EBRD

- » **EIB – European Investment Bank** between 2010-2020 invested approx. **€18,9 billion** in Greece, mainly in infrastructure, SMEs and energy projects.
- » **Juncker Plan (EFSI): Greece** ranks **second** (Sept. 2020) among all EU countries in absorption of funds (per € of GDP), with approvals for **22 investment** plans in various sectors, with approximately **€2.4 billion** in total financing, set to trigger **€8 billion in total investment**.
- » **European Bank for Reconstruction and Development (EBRD)** is financing **67** projects (to date), **€4,1 billion**, with investments in Industry, Commerce & Agribusiness, Financial institutions (Greek banks, Equity funds) and sustainable infrastructure.

## EIF, IFC and Black Sea Trade and Development Bank

- » **EIF – European Investment Fund-total commitment €420 million**
  - 7 supported Private Equity Funds investing in Greek SMEs
  - 8 Partner Finance and Guarantee Providers
  - 3,600 Greek SMEs supported
- » **IFC (WBG) has also assumed long term committed investments in Greece amounting to €700 million Euros, during 2015-2018**
- » **Black Sea Trade and Development Bank (BSTDB) has approved 30 projects (as of 10/9/2020) with a total investment of €763 million (Industrial, IT, Utilities, Telecom)**



# YOUR PARTNER IN GROWTH

**Enterprise Greece** is the national agency of the Greek State, under the supervision of the **Ministry of Foreign Affairs** to showcase Greece as an outstanding destination for **investment** and to promote the highly competitive products and services produced in Greece for **export**.

**Disclaimer:** Whilst every care has been taken to assure that the information contained in this guide is accurate, Enterprise Greece does not in any way assume liability for any imprecise or erroneous statement contained hereinafter. This guide is intended for informational purposes only; it is not intended to impart legal advice; readers are advised to seek independent legal advice prior to acting on any statements contained herein. The information contained is in no way a substitute for the relevant legal framework, which is binding only in the original Greek legislative texts.

## Enterprise Greece offers a set of integrated investment promotion and facilitation services

Identifying and proposing investment opportunities in key sectors of the economy

Preparing customized investment proposals

Informing on sector-specific required licenses and assisting on granting permits and approvals

Informing on financial tools and incentives

Providing matchmaking services to investors and local entrepreneurs

Site location assistance for project development

Examining land use and spatial planning issues

Helping investors identify suitable personnel

Informing on labor regulations, taxation, cost related topics and the investment environment in general

Suggesting improvements to the legal investment framework (Policy advocacy role)







[www.enterprisegreece.gov.gr](http://www.enterprisegreece.gov.gr)

